



Citizens, Equality, Rights
and Values programme



Fundraising and NON-EU Funding

Prague, 15th November 2023



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SCOUTING

The world of platforms and newsletters

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MONITORING

Develop an action plan

3

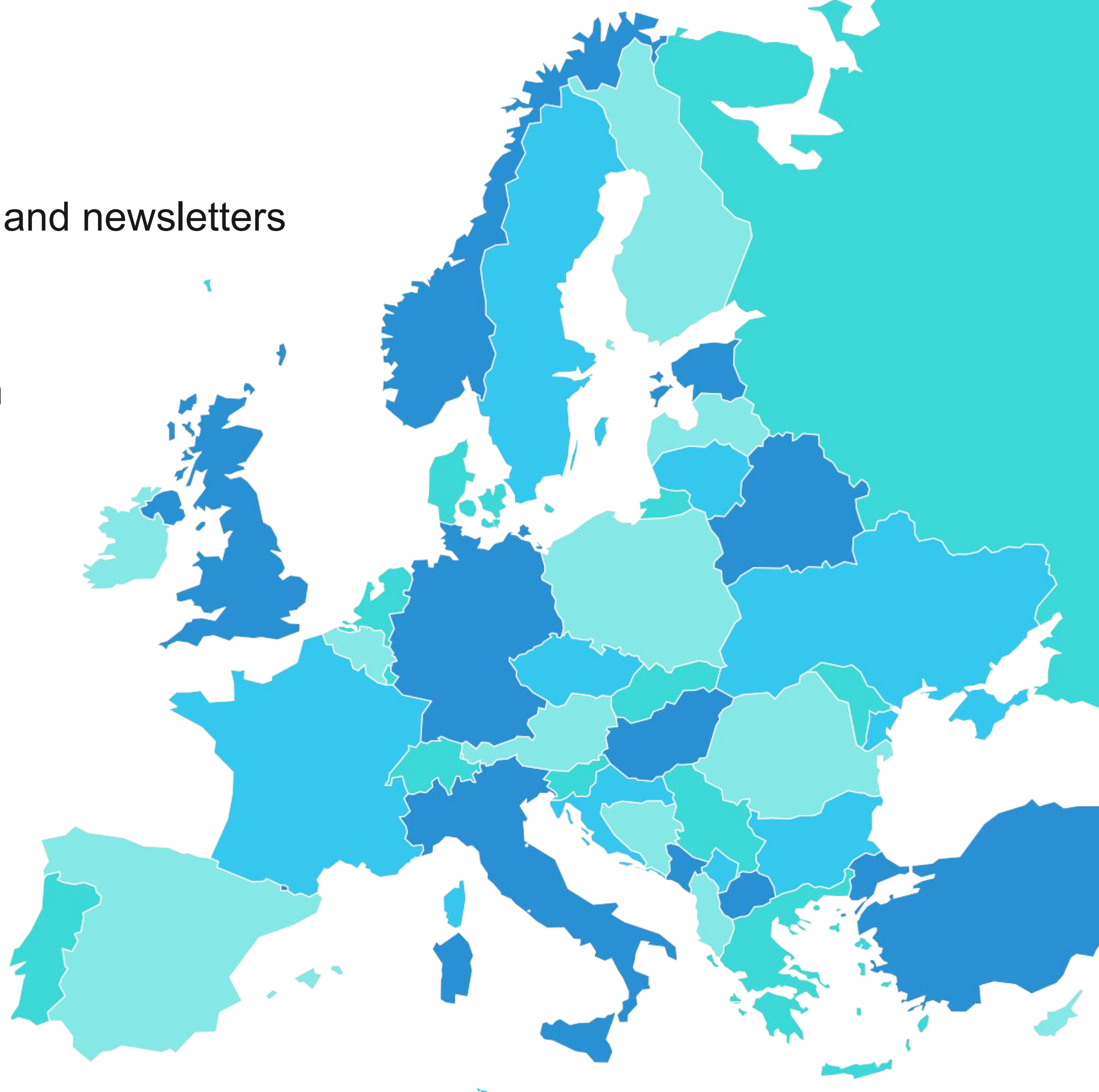
APPROACH
DONORS

Strategies and risks

4

CO-FUNDING
STRATEGIES

ALDA's Strategy



ALDA

Co-create solutions to local problems using a participatory approach that facilitates cooperation among local stakeholders, namely civil society and local authorities



WHY DO WE NEED A NON-EU FUNDING STRATEGY?

DIVERSIFY

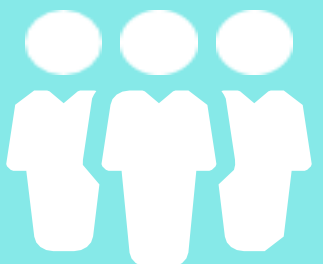
our sources of income.
At the moment ALDA is 80%
co-funded by EU funds.

VISION

Exploring new partnerships is like
opening a door to new ideas,
projects, friends, collaborations,
growth.

SCOUTING

- Requires at least **4-5 hours** per week.
- If possible you need a **TEAM**.
- It needs **constancy**. We do it every week during the whole year.



HOW DO WE DO IT?

DATABASES (such as Funds for NGOs or US Government Grants) and relevant **NEWSLETTERS** (from organisations like the National Endowment for Democracy, or the European Cultural Foundation Culture 360)

[Link to access a list of relevant databases and newsletters](#)

MONITORING EXCEL FILE

Name Of Donor	Country Of Donor	Country Of Focus	Topic	Deadline	Budget	Link Of The Call	Responsible

[Example link](#)

STIFTUNG MERCATOR

The [Mercator Foundation](#) is committed to a united and peaceful Europe - including and above all at times when the right of peoples to self-determination and when human rights are being violated with great brutality.

THEMATIC FUNDING CRITERIA: Projects are chosen first and foremost on the basis of whether they contribute to the concrete targets in the following thematic fields. All submitted grant applications should be oriented towards at least one and contribute to the achievement of its objectives:

- **Digital Society**
- **Europe in the World**
- **Climate Action**
- **Participation and Cohesion**

No application deadlines: You can submit your grant application to Stiftung Mercator at any time. There are no generally applicable application deadlines. Please e-mail your draft application proposal to info@stiftung-mercator.de or to the [relevant project manager](#). You will then be sent confirmation of receipt.

You can find the application format [here](#).

THE:PLACE - Türkiye Hand in hand with Europe: Programme for Local Authorities and Civil Society Exchange



Partners	ALDA (Coordinator) and MAD - Mekanda Adalet Derneği (Centre for Spatial Justice).
Location	Türkiye
Donor	Mercator Foundation
Cost of the action	EUR 950.000,00
Dates	01/11/2021 - 31/10/2025
Objectives and results of the action	<p>The project aims to build up lasting Türkiye - EU networks of CSOs that work on local issues, promoting an exchange aimed to increase their capacity to create meaningful impact in their respective areas of work. More specifically, the programme aims to favour the empowerment of CSOs and LAs as actors of local development, through specific capacity building, peer learning and joint cooperation on co-designed common projects. The programme seeks to create quadrilateral partnerships composed of 1 CSO based in Turkey associated with 1 LA + 1 CSO based in the EU associated with 1 LA.</p> <p>The programme funds two rounds. 6 partnerships will be funded in the first round and ten will be funded in the second.</p> <ul style="list-style-type: none"> • 40 CSO representatives (20 from the EU and 20 from Türkiye) will be trained and coached on a variety of topics focusing on local development in partnership with local authorities. • 16 projects will be funded in the framework of the programme. • 16 communication campaigns based on storytelling will disseminate the subgranted project's results.



The [RAJA-Danièle Marcovici Foundation](#) was created in 2006, and since then it implements actions of solidarity and patronage dedicated to the emancipation of women, in France and internationally. Their missions are directly in line with the 2030 Agenda for Sustainable Development and its 17 Sustainable Development Goals (SDGs) to engage the world on a sustainable and resilient path. It supports projects in four areas.

Their **key priorities** are:

- Supporting women to defend their rights and stand up against violence
- Promoting education and social integration for women and girls
- Promoting the professional integration and financial autonomy of women
- Strengthening the role of women in environmental protection and the fight against climate change

AVEC - Villages Associations of Savings and Loans for the Economic and social empowerment of vulnerable women + AVEC 2

Partners	ALDA as Lead Partner, in collaboration with the Regional Association for Economic and Social Development – ARDES, and for AVEC 2, the Moroccan Space of Social, Solidarity and Environmental Economy.
Location	Morocco
Donor	Raja Foundation
Cost of the action	EUR 19.560.00 + EUR 23.500.00
Dates	17.10.2016 – 16.10.2017 04.09.2018 – 03.09.2019
Objectives and results of the action	<p>The main objectives of AVEC was promoting the empowerment and the socio-economic integration of vulnerable women in the Tiddas region of Morocco through the institutionalization of a form of mutual assistance based on solidarity and adapted to the poorest households. This included: setting up of 5 Village Associations of Savings and Loans; the training of 100 women to create and manage income generating activities in order to develop small profitable and enduring businesses; information sessions on the formal banking system to support AVEC potential action as springboard for the access to institutional forms of funding.</p> <p>In its second installment, AVEC 2 sought to support the empowerment and the economical and social insertion of vulnerable women in the Tiddas region via the institutionalisation of 5 women cooperatives. This project was inscribed in the continuity of the AVEC project, following the success of the creation of these 5 Village Association of Savings and Credits which led to the creation of the cooperatives. It sought to promote equal opportunities between women and men; to support the 5 cooperatives to improve their product valorisation and commercialisation techniques; to promote the safeguard of local produce and to raise awareness among women about the hyper-exploitation of local natural resources.</p>



The [Konrad-Adenauer-Stiftung](#) is a political foundation active throughout Germany and abroad. Nationally and internationally, the Konrad Adenauer Foundation is committed to achieving and maintaining peace, freedom and justice through political education. We promote and preserve free democracy, the social market economy, and the development and consolidation of the value consensus.

The Department for International Cooperation is based on two types of programs: the country programs and the regional sector programs. The country programs are based on fixed partner programs and flexible measures which are chosen by the delegated representative of the KAS in the respective country due to an analysis of demand and in cooperation with the partner organisations. With its regional sector programs, the KAS promotes a long term embodiment of structures that are based on the rule of law as well as a free and independent media in the project countries. Currently the KAS hosts more than 200 projects in around 120 countries on four continents with 81 field offices.

FUNDING PROPOSALS: In order for the Konrad Adenauer Foundation to consider a funding proposal, the following detailed information is required:

- Project objective(s)
- Reasoning behind the objective(s)
- Type of activity to achieve the objective(s)
- Target group/population
- Time schedule (date and duration of the activity)
- Provisional seminar/workshop programme
- Full and detailed budget breakdown
- Method of evaluation/monitoring

Example documents to apply can be found [here](#). There are **no deadlines**, and proposals are accepted as they come.

KAS - Empowering local authorities and civil society to deliver solutions with Participative Democracy



Partners	Lead partner: ALDA. Other partners: LDA of the Dnipropetrovsk Region; LDA Mariupol; LDA Moldova în Cimișlia
Location	Moldova and Ukraine
Donor	Konrad Adenauer Stiftung
Cost of the action	EUR 16.000,00
Dates	01/02/2019 - 31/12/2019
Objectives and results of the action	<p>The project is addressing two countries: Ukraine and Moldova. Working with the support of the Local Democracy Agencies in these countries, and their local and international partners, the project empowered the capacities of local authorities (elected leaders and civil servants) and civil society in implementing participative processes. Together they sought to identify concrete problems of the community that will find their solutions thanks to a participative approach. The objectives included:</p> <ul style="list-style-type: none"> ● Assessing the local governance capacities/failures of the cities engaged and creating an identified list of needs to be addressed in terms of local governance ● Giving to local authorities and civil society groups of the project Capacities to address local problems with participative approaches and therefore identifying more sustainable, fair and inclusive solutions ● Solving concrete problems locally and increasing ideas and solutions for economic development processes ● Finding joint solutions for environmental challenges (waste management, waste plants, recycling and circular economy) and solutions for critical neighbourhoods with security issues and difficult integration of various communities ● Supporting social integration and involvement of more disadvantaged groups of people (unemployed youth, people with disabilities, etc.) ● Creating permanent and solid links between local authorities and civil society in the communities/cities of the project ● Creating long lasting links between communities and cities in Ukraine and Moldova and European partners following the lines of decentralised cooperation.

KAS Tunisia

Empowering local authorities and civil society to deliver solutions with Participative Democracy

Partners	ALDA (coordinator). Konrad Adenauer Stiftung – KAS, La Goulette Municipality, Carthage Municipality
Location	Tunisia
Donor	Konrad Adenauer Stiftung
Dates	01/12/2020 - 31/10/2021
Objectives and results of the action	<p>The project will, build capacities and solve problems, by consolidating the approach of Decentralisation in the years to come. By sharing the processes of Bottom-up Decision Making with international partners.</p> <p>The impact of the work will emphasise the decentralised cooperation approach as a means to promote local development on a solid and sustainable and fair basis, thanks to a multi-stakeholder approach and aiming at implementing the global Sustainable Development Goals at the local level.</p> <p>OBJECTIVES</p> <ul style="list-style-type: none">• Providing local authorities and civil society groups with Capacities to address local problems using participatory approaches and therefore identifying more sustainable, fair and inclusive solutions• Co-designing action plans aimed at solving local problems• Creating permanent and solid links between local and regional authorities and civil society in the communities/cities targeted by the project;• Creating long-lasting links between communities and cities in Tunisia and European partners, following the lines of decentralised cooperation



The **National Endowment for Democracy (NED)** is an independent, nonprofit foundation dedicated to the growth and strengthening of democratic institutions around the world. Each year, NED makes more than 2,000 grants to support the projects of non-governmental groups abroad who are working for democratic goals in more than 100 countries.

Since its founding in 1983, the Endowment has remained on the leading edge of democratic struggles everywhere, while evolving into a multifaceted institution that is a hub of activity, resources and intellectual exchange for activists, practitioners and scholars of democracy the world over.

[English - NATIONAL ENDOWMENT FOR DEMOCRACY](#)

BET for Democracy

Fostering Local Reforms in Ukraine and Moldova

Partners	ALDA
Location	Moldova and Ukraine
Donor	National Endowment for Democracy
Cost of the action	EUR 78.240,00
Dates	01/10/2016 - 30/09/2017
Objectives and results of the action	<p>The European Association for Local Democracy (ALDA) aims to open new Local Democracy Agencies in Ukraine and Moldova. Starting the year 2017, ALDA will use Endowment support to open new offices in Odessa (Ukraine) and Cimisia (Moldova), and foster their cooperation and networking with the Dnipro office, as well as other ALDA-related offices in Eastern Europe, Eurasia, and in the EU. ALDA will work with its local partners to design a one-year program, which will outline plans for establishing local and international partnerships and launching reform-oriented initiatives, including regional programs involving LDA offices in Armenia and Georgia. Based on consultations with local governments, at least two new local government partners will be identified for each location, with which memoranda of understanding will be signed.</p> <p>The principal outcome of the project will be to develop establish and increase in cooperation with local authorities and various local and international partners who will also indicate that the program is successful. The program will also succeed if there are positive changes in how the targeted communities are administered and in the ways in which local citizens participate in local governance that can be linked to this project.</p> <p>Platform for cooperation, dialogue, and exchange of experiences in the areas of cultural, social, and economic development, between local authorities and civil society will be created.</p>



The **German Marshall Fund of the United States (GMF)** is a nonpartisan, nonprofit, transatlantic organization headquartered in Washington, DC, with offices in Ankara, Belgrade, Berlin, Brussels, Bucharest, Paris, and Warsaw.

GMF envisions a democratic, secure, and prosperous world in which freedom and individual dignity prevail. Through its mission, GMF strives to champion democratic values and the transatlantic alliance by strengthening civil society, forging bold and innovative policy ideas, and developing a new generation of leaders to tackle global challenges. GMF delivers hope by upholding the dignity of the individual and defending freedom in the spirit of the Marshall Plan.

GMF has **three programs** through which different grants are structured:

- Democracy Work
- Innovation Work
- Geostrategy Work

Within Democracy Work, we find “**Engaging Central Europe**”, which empowers civil society to protect, revitalize, and renew democracy in the heart of Europe.

<https://www.gmfus.org/democracy-work/engaging-central-europe>

The **King Baudouin Foundation**'s mission is to contribute to building a better society in Belgium, Europe and elsewhere in the world. The Foundation is an actor for change and innovation, serving the public interest and increasing social cohesion. We endeavour to maximise our impact through capacity building among organisations and people who contribute to building a better society. We encourage effective philanthropy among individuals and businesses in Belgium, Europe and around the world.

Their programmes are long-term and cover a number of **fields**:

- Social justice and poverty
- Health
- Heritage and culture
- Social commitment
- International
- Education and development of talents
- Europe
- Climate, the environment and biodiversity.

<https://kbs-frb.be/en/answer-call-projects>

-
- Visegrad Fund
-
-

The **International Visegrad Fund** supports regional cooperation between civil society organizations to advance their relations, exchange and share ideas and promote mutual understanding. With grants, they seek organizations that aim to share knowledge, enhance innovation and engage citizens in the **Visegrad region** (Czech Republic, Hungary, Poland and Slovakia) and across Central and Eastern Europe.

Their grants have diverse **focuses**, from small cross-border projects that strive to improve mutual understanding in the border areas to multilateral initiatives with potential to benefit people across the whole region. Their **areas of interest** are: Culture & Common Identity; Education & Capacity Building; Innovation, R&D, Entrepreneurship; Democratic Values & Media; Public Policy & Institutional Partnership; Regional Development, Environment, Tourism; Social Development.

<https://www.visegradfund.org/apply/grants/strategic-grants/>



Global Fund Community Foundations is a global, virtual organization headquartered in Johannesburg, South Africa, working with the global community philanthropy field since 2006. They seek to build networks with like-minded organizations that see the power of people-led development. Their **vision** is creating empowered and resilient communities, working in an inclusive manner, using asset mobilization to drive their own long-term development. Their **mission** is to support a global movement of vibrant, resilient, and locally owned and directed community philanthropy organizations, mobilizing and channeling resources and influence for progressive social change.

Their **grants** support activities that:

- Strengthen the efforts of community philanthropy organizations to respond to issues at the community level (e.g. social cohesion and other community divisions, environmental issues, women's, youth, other minority rights, marginalized and vulnerable communities etc.).
- Strengthen the overall durability and effectiveness of community philanthropy organizations.

<https://globalfundcommunityfoundations.org/what-we-do/grants/apply-for-a-grant/>



Civitates is a philanthropic initiative for democracy and solidarity in Europe. It provides funding for civil society actors to come together, revitalise public discourse, and ensure that all voices are heard. The pooled fund supports cross-sectoral coalitions that strengthen the resilience of the civil society sector, initiatives that push for a healthy digital public sphere, as well as independent, public interest journalism in Europe.

Since becoming operational in 2018, Civitates has provided 38 grants in 14 countries across Europe. In addition to providing funding, Civitates has a Funding Plus component, through which the fund provides capacity development and networking opportunities to its grantees.

Their **grants** support actions preventing shrinking of the space for CSOs in the EU in order to support their role as a watchdog in society, protection against erosion of values as freedom, democracy, equality.

<https://civitates-eu.org/get-involved/as-a-civil-society-organisation/>



The Oak Foundation pursues rights-based approaches, gender equality, and partnership with the organisations they fund. They support civil society as a pillar of democracy and justice and nurture innovation and visionary leadership within it.

Oak Foundation commits its **resources** to address issues of global, social, and environmental concern, particularly those that have a major impact on the lives of the disadvantaged. Through grant-making, they support others to make the world a safer, fairer, and more sustainable place to live. With offices in Europe, India, and North America, they give grants to organisations in approximately 40 countries worldwide.

Although they fund a diversity of **topics**, they have active programs on:

- Environment,
- Housing and the homeless,
- international human rights,
- issues affecting women,
- Learning differences,
- Prevention of sexual abuse.

<https://oakfnd.org/grant-making/>



The **Orange Foundation** undertakes to provide offers that respect the planet and people, to help everybody enjoy access to the possibilities that new technologies open up and to contribute to the economic and social development of the countries where the Orange Group is present.

Since 2005, they have been supporting philanthropic projects in Africa, Europe, the Middle East and Asia.

They provide support through grants to organizations that send in proposals that fit within these **categories**:

- digital inclusion programmes for young people in integration, women and schoolchildren
- support programmes for people with autism: integration through work, digital education, housing, etc.
- cultural programmes: support for new talent, democratisation of literature, museums and music
- maternal and child health programmes in Africa

Their Committee meets two to four times a year, depending on the calls for projects schedule.

<https://www.fondationorange.com/en/ngos-how-request-our-support>

OPEN SOCIETY FOUNDATIONS

The Open Society Foundations, founded by George Soros, are the world's largest private funder of independent groups working for justice, democratic governance, and human rights. We approach this mission through the illuminating principles of justice, equity, and expression—defining characteristics of any truly open society.

The Open Society Foundations give grants to a diverse array of groups and individuals in more than 100 countries who work in different ways to promote democratic principles, human rights, and justice. We support this work at both national and global levels through advocacy in our own name, as well as through impact investing and legal action.

Their four areas of focus are: justice, equity, expression, and climate justice. Their six geographic regions draw on the voices and expertise of local partners to forge priorities for action. At the global level, they reinforce and amplify the common strands of their regional work.

<https://www.opensocietyfoundations.org/what-we-do>

SIGRID RAUSING TRUST

The **Sigrid Rausing Trust** runs eleven grant-making programmes, organised under three themes:

- Human Rights: they support human rights and the rule of law, particularly in repressive or transitional societies.
- Fairness and Inclusion: they support work defending minorities and marginalised people in hostile environments, taking particular interest in combating gender-based violence and discrimination against women.
- The Environment: they fund conservation initiatives, advocacy on toxics and pollution, and work on corruption.

<https://www.sigrid-rausing-trust.org/how-we-work/our-grant-making-process/>



The **Robert Bosch Stiftung** is active in the areas of health, education, and global issues. Through its funding, it works for a just and sustainable future. The Foundation is rooted in the legacy of the entrepreneur and founder Robert Bosch. Today, around 170 people are employed at its Stuttgart and Berlin offices.

Our charitable commitment is based on clear and transparent guiding principles. The Foundation aims to achieve sustainable systemic change. This requires courage, determination and a desire to learn. The Foundation acts as an enabler, thought leader and do-er/implementer. It relies on people and their ideas to change structures and systems. The Foundation cooperates with a wide range of partners and supports them based on trust and solidarity according to their specific needs. It promotes networks and forges alliances with others to achieve more together.

Their main areas of support include:

- Health;
- Education;
- and Global Issues, which considers climate change, democracy, migration, inequality, peace.

<https://www.bosch-stiftung.de/en/support-we-offer>



The **Hippocrene Foundation** is a family-owned non-profit organisation that works to promote the construction of genuine European citizenship by young people building the future of Europe. The Foundation's mission is to support concrete projects sponsored by or for young Europeans, in all areas (culture, education, social and humanitarian) that leave way for dialogue and sharing to build a sense of common European citizenship. In doing so, Hippocrene enables young people to carry out their projects for Europe.

The projects supported have to be sponsored by non-profit associations or organisations.

Some of the supported projects occur in the context of long-term partnerships between the Foundation and certain associations. All projects must be submitted to the Foundation through this website.

<http://fondationhippocrene.eu/en/financement-de-projets/soumettre-un-projet/>

KARL KAHANE FOUNDATION

HELPING PEOPLE TO CREATE A DIGNIFIED
AND PEACEFUL LIVING ENVIRONMENT.
FOR THEMSELVES. AND THEIR NEIGHBOURS.

The **Karl Kahane Foundation** was established in 1991 by the late Karl Kahane as an independent, privately funded, non-political and non-religious charitable foundation, and is based in Switzerland.

They have the following **thematic** focus areas:

- **Accessibility:** Promoting and improving the emotional well-being, self-determination and inclusion of persons with disabilities and special needs.
- **Migration / Inclusion:** Fostering self-sufficiency, inclusion and well-being for migrants.
- **Social Mobility:** Offering a path to self-sufficiency to those in the most vulnerable situations in society.

And the following **geographic** regions of focus:

- Europe
- Turkey
- Middle East
- North Africa

<https://www.kahanefoundation.org/funding/>



The **United Nations Democracy Fund (UNDEF)** was created by UN Secretary-General Kofi A. Annan in 2005 as a United Nations General Trust Fund to support democratization efforts around the world.

UNDEF funds projects that empower civil society, promote human rights, and encourage the participation of all groups in democratic processes. The large majority of UNDEF funds go to local civil society organizations. In this way, UNDEF plays a novel and unique role in complementing the UN's other, more traditional work -- the work with Governments -- to strengthen democratic governance around the world. UNDEF subsists entirely on voluntary contributions from Governments; in 2021, it reached almost 220 million dollars in contributions and counts more than 45 countries as donors, including many middle- and low-income States in Africa, Asia and Latin America. In 15 Rounds of Funding so far, UNDEF has supported over 880 two-year projects in more than 130 countries.

<https://www.un.org/democracyfund/apply-for-funding>



The **European Social Catalyst Fund (ESCF)** is a new initiative designed to have significant impact on some of Europe's most pressing social challenges.

The ESCF will provide financial and capacity building support to develop plans to scale proven social service innovations. It is anticipated that these plans will provide details of how public and private resources (philanthropy and/or social investment) can be brought together in a range of collaborations that focus on the role that philanthropy and social finance can play in working with the public sector to help re-focus public spending in a more effective direction in the interest of European citizens. It is intended that during the project a further phase will be designed, based on learning obtained, which will include a focus on supporting implementation of plans to scale proven social service innovations.

<https://www.euscf.eu/applications>



For more than 70 years, **Ockenden International** has helped refugees and displaced people across the globe. Ockenden International believes that all refugees and displaced people have a right to live with dignity and to be supported in seeking to achieve self-reliance.

The Ockenden Prizes seeks to support locally-based and/or refugee-led organisations that work directly with refugees and displaced people to advance self-reliance. Small-scale local organisations have the ability to be agile, well-targeted and highly cost-efficient.

<https://www.ockendenprizes.org/2024-prizes/2024-entry-form/>

patagonia[®]

Patagonia, Inc. is an American retailer of outdoor recreation clothing. It was founded by Yvon Chouinard in 1973 and is based in Ventura, California. Patagonia operates stores in more than 10 countries globally, as well as factories in 16 countries.

Patagonia supports environmental organizations with bold, direct-action agendas and a commitment to long-term change. They support innovative work that addresses the root causes of the environmental crisis and seeks to protect both the environment and affected communities, focusing on places where they've built connections through outdoor recreation and through their network of retail stores, nationally and internationally.

It funds work that:

- builds an equitable, inclusive and diverse environmental movement
- confronts systemic bias, discrimination and injustice in environmental policy or outdoor spaces
- is action-oriented
- focuses on root causes
- has a clear strategy
- identifies specific goals and objectives that can be effectively measured to evaluate success
- builds public involvement and civic engagement
- works to build an inclusive and diverse environmental movement

<https://eu.patagonia.com/gb/en/how-we-fund/>



The U.S. Embassy Prague Public Affairs Section (PAS) of the U.S. Department of State presented its Public Diplomacy Small Grants Program.

Purpose of Small Grants: The U.S. Embassy Prague Public Diplomacy Section is interested in funding projects that strengthen social, political and cultural ties between the United States and Czech Republic and support our Priority Program Areas. Projects should specifically target Czech audiences living within the Czech Republic. All programs must include an American cultural or policy element, involve a connection with American expert/s, performers, organization/s, or institution/s relevant to the grant project, or promote increased understanding of U.S. policy and perspectives.

Priority Program Areas:

- U.S.-Czech Bilateral Relationship
- Economic Prosperity, Trade And Entrepreneurship
- Environmental Protection And Stem Education
- Human Rights, Democratic Values And Civil Society
- Independent Media And Combatting Disinformation
- Regional Security, Cyber Security And/Or Energy Security

<https://cz.usembassy.gov/education-culture/small-grants-program/>



Global Challenges
Local Solutions

This is why the Academy for the Development of Philanthropy in Poland, with the support of Charles Stewart Mott Foundation, established the Global Challenges Local Solutions Program (GCLS).

VISION: Local community members all over Europe, in their attitudes and civic activities, as well as consumer choices, are consciously driven by SDGs. As a consequence, comfort of living gets better and the quality of natural environment increases. Community Foundations, along with local donors and beneficiaries, actively support this process.

The Global Challenges Local Solutions (GCLS) grant competition is the first European competition that connects community foundations with the Sustainable Development Goals at the local level. The program is financed by the Charles Stewart Mott Foundation and implemented by the Academy for The Development of Philanthropy in Poland.

THE IDEA BEHIND THE GRANT COMPETITION: Self-organizing communities supported by local philanthropic resources are key to addressing our societies' problems and improving quality of life. Even the biggest, most crucial social problems can be better solved on the local level, in other words: starting from the bottom (or at least ideally, they would be solved this way). If there is no support and understanding at the local level, if at the local level leaders are not engaged, they won't marshal resources towards solutions, and the problems will remain unresolved.

<https://www.localsolutionsfund.org/european-grant-competition/>



In Italy, the Italian Buddhist Institute Soka Gakkai (IBISG) is a state-recognized religious and worship body affiliated with the Soka Gakkai. It actively promotes the values of peace, culture and education in society, engaging in interfaith dialogue and organizing initiatives on issues such as coexistence and global citizenship, respect for the environment and all life, abolition of nuclear weapons, rejection of war and violence, and strengthening the United Nations.

Values: The religious movement of the Soka Gakkai aims to foster a process of self-reformation in the lives of individuals based on Buddhist humanism, the essence of which consists of profound respect for all forms of life. This process of self-reformation based on the practical effort to awaken one's innate and limitless potential-which manifests itself daily as wisdom, compassion, courage and life force-leads each person naturally to live a life based on the realization that every action toward others also benefits oneself.

Considering the suffering of others as if it were one's own is the philosophical source of the Soka Gakkai's activities as a Faith Based Organization (FBO), which inspires all its initiatives to address global problems. Call for proposals are grouped under one of the following areas: Environment, Culture, Human Rights, Education, Research

<https://ottopermille.sokagakkai.it/bandi/>



Caritas Italiana is the pastoral body of the Italian Bishops' Conference whose task is to promote the witness of charity, that is, concrete love for one's neighbor. The dimension of charity permeates and fertilizes the life of communities.

Caritas Italiana carries out its pedagogical function aimed at integral human development, social justice and peace with special attention to the most vulnerable people and realities. Among the main areas in which Caritas Italy operates:

- Promoting charity and translating it into concrete actions and works;
- organizing and coordinating emergency interventions in Italy and abroad;
- carrying out studies and research on needs to help discover their causes;
- educate in peace, worldliness, dialogue, and the culture of acceptance;
- promote volunteerism and foster the training of pastoral charity workers;

Caritas Italiana is linked internationally with other Caritas around the world through the Caritas Internationalis network, which brings together in federation 162 organizations, among them the 48 that come under Caritas Europa.

<https://www.caritas.it/microprogetti-di-sviluppo/>



The association provides financial support for international solidarity projects in the fields of health, education and local development.

The purpose of the association is to:

- to provide financial support for international solidarity projects designed to improve living conditions for people in the least developed countries;
- to work in partnership with experienced French associations in the fields of health, education and local economic development;
- ensure that local residents are involved in defining and implementing these projects;
- provide information on the countries concerned.

Since its creation in 1985, CDC Développement Solidaire has financed 349 projects in 45 countries, and paid out €3,551,180. The association also supports the mobilization of the Caisse des Dépôts Group during major disasters, notably in 2005 following the tsunami that hit Southeast Asia, in 2010 following the earthquake that struck Haiti, and in 2013 following the passage of typhoon Haiyan in the Philippines.

<https://www.caissedesdepots.fr/cdc-developpement-solidaire>



The Italian Development Cooperation Agency is one of the main innovations of the cooperation reform law (Law No. 125/2014) and began operating in January 2016 with the ambition of aligning Italy with its main European and international partners in development efforts. The Agency is a model employed in all major European countries and must respond to the need for more professional and innovative cooperation, with the necessary degree of flexibility of instruments in a scenario that is constantly changing. The Agency has its headquarters in Rome, an office in Florence and 19 offices abroad for monitoring, implementation and on-the-ground analysis of the development needs of partner countries. The Agency's task is to carry out activities of a technical-operational nature related to the preliminary investigation, formulation, financing, management and control phases of international cooperation initiatives.

For Italy, cooperation is not only 'an integral and qualifying part of Italian foreign policy' (Article 1 of Law 125) but, more, a fulfillment of it and almost a new and more modern form of foreign policy. The horizon of cooperation is the one drawn in the first articles of the law: eradication of poverty and reduction of inequality, promotion of human rights and gender equality, support for liberal democracy and the building of the rule of law. This is an agenda not of "economic" but of human advancement.

<https://www.aics.gov.it/home-ita/agenzia/profilo/>



KAICIID is the only intergovernmental organization with a Board of Directors made up of representatives from major world religions. The Founding States of the Centre (Kingdom of Saudi Arabia, Republic of Austria and Kingdom of Spain) constitute the “Council of Parties” responsible for overseeing the work of the Centre; the Holy See is admitted as a Founding Observer to the Centre. The Board of Directors comprises high-level representatives of the major world religions (Judaism, Christianity, Islam, Hinduism and Buddhism) and cultures. The Centre is headed by a Secretary General. An Advisory Forum of up to 100 members of other religions, cultural institutions and international organizations will provide a further resource of interreligious and intercultural perspective.

Platforms

KAICIID’s dialogue platforms, based on interreligious partnerships, address the main drivers of conflict through policy and advocacy, as well as local dialogue initiatives at the grassroots level. Our regional platforms convene diverse high-ranking religious leaders, harnessing their authority, influence, and vast numbers of followers. They also bring together members of grassroots organizations, with a focus on women and young people, to multiply our reach and turn dialogue into action.

Networks

Our networks bring together a vibrant community of global changemakers including religious actors, policymakers, academics and dialogue practitioners. Through them we expand and deepen the impact of dialogue initiatives, foster the exchange of best practices and provide access to funding and resources. Our networks also provide continuing education and professional development opportunities to reinforce lasting outcomes in the field.

<https://www.kaiciid.org/>



Since 2004, the Government of the Czech Republic and UNDP in Europe and Central Asia have cooperated to bring best practices and comparative knowledge to countries throughout the region. In 2018, UNDP and the Czech Republic entered the next stage of collaboration – the Czech-UNDP Partnership (CUP) for SDGs.

Objectives: The projects bring innovative sustainable solutions to the development challenges for all 6 of the priority countries of Czech development cooperation.

Modalities:

- Challenge Fund supports innovation challenges which look for solutions that leverage Czech know-how and generate improvement and value, especially by introducing new methods, ideas or products. All projects need to assure viability in local conditions, long-term sustainability and tackle development challenges in other countries.
- Expertise on Demand focuses on transfer of Czech experience and specific know-how and creates opportunities to share Czech expertise and strengthen expert capacities within the global UN system. Expertise includes technological assistance, expert consulting, preparation of feasibility studies and other.
- Knowledge Management: Throughout the project duration, CUP specialists collect, validate, document and provide know how, best practices, lessons learned, and other important information produced during project initiatives.

<https://www.undp.org/eurasia/about-us/partners/czech-undp-partnership>



Implemented by IUCN and UNEP, with funding from the International Climate Initiative (IKI) of the German Federal Ministry for the Environment, Nature Conservation, Nuclear Safety and Consumer Protection (BMUV), the Global EbA Fund is a funding mechanism for catalytic, innovative, and inclusive projects that aim to create an enabling environment for the implementation of Ecosystem-based Adaptation (EbA) to enhance the resilience of vulnerable communities and ecosystems to the impacts of climate change.

With the focus on EbA, a nature-based solution that harnesses biodiversity and ecosystem services to reduce vulnerability and build resilience of human communities to climate change, the Fund is strategically positioned to connect and contribute to the delivery of global agendas on the Climate Change – Biodiversity nexus.

The Fund contributes to the achievement of [The Sharm-El-Sheikh Adaptation Agenda](#) launched at COP27 and employs a transformative approach to climate change adaptation in line with the guidance of the [IPCC Sixth Assessment Report on Impact, Adaptation and Vulnerability](#), and specifically addresses Target 8 of the [Kunming-Montreal Global Biodiversity Framework](#).

IUCN and UNEP support target countries in implementing EbA measures to meet their global plans and commitments and to help people to adapt to the adverse effects of climate change. To support the Global EbA Fund, IUCN and UNEP are drawing on their extensive existing networks, tools and expertise, including Friends of Ecosystem-based Adaptation (FEBA) and the Global Adaptation Network (GAN).

<https://globalebafund.org/>



The **Prespa Ohrid Nature Trust – PONT** is a transboundary conservation trust fund dedicated to conserving the rich natural heritage of the mountainous cross border protected areas of Greece, Albania and North Macedonia and their connectivity conservation areas. This is done by providing effective long-term funding support to the parks and organisations involved in conservation of the region. They are the only Conservation Trust Fund working in the Balkans. Since 2015 PONT has shown to be a very effective funding mechanism for improving conservation management and was awarded extra funding to expand, not only to the Ohrid region but also to the Korab-Shara region, the Albanian Alps region, and further into Greece.

As a conservation trust fund, PONT can provide long-term sustainable financing to the region's parks and local environmental actors. PONT is a small but effective team based locally in Tirana, Albania. They are supported remotely by the Nature Trust Alliance (NTA), who provides them with services. NTA is a collaboration between four Conservation Trust Funds aiming to reduce their operational costs and increase their outputs.

Values:

- Ownership by beneficiaries for funding, actions, and results;
- activities and pace according to skills and capacity;
- culture of learning by doing, allowing one to learn from mistakes;
- long-term (local) partnerships;
- conservation actions on the ground;
- support for local organisations;
- long-term with a focus on programmes rather than project driven;
- bringing science and citizens closer together;
- respecting traditional culture and knowledge;
- giving the younger generation a role to play.

<https://www.pont.org/about-prespa-ohrid-nature-trust-pont/>



The Franco-German Youth Office or FGYO is an international organisation is dedicated to the German-French cooperation and is located in Paris, Berlin and Saarbrücken. The founding of the FGYO goes back to the Franco-German friendship agreement, the “Elysée Treaty” of 1963. Its mission is to strengthen ties between German and French youth and to deepen their understanding about one another.

What does the FGYO do? The FGYO supports youth exchange and youth projects between Germany and France. Projects include student exchanges for secondary schools and universities, language courses, twin towns and regional partnerships, sports meetings, internships and exchange in the field of career and seminar and research grants. 15% of FGYO fundings are invested in trilateral programs. Since 1976, the FGYO has expanded its activities on neighbouring countries in Central and South-Eastern Europe as well as the Mediterranean area. They are financed with special funds from both Ministries for Foreign Affairs.

The FGYO works according to the subsidiary principle with its partners. Its aims are to:

- deepen German-French relations
- facilitate key competences for Europe
- awaken curiosity in the partner language
- promote intercultural learning
- share the experiences of German-French youth exchange and reconciliation with third countries.



The **International Climate Initiative (IKI)** is an important part of the German government's international climate finance commitment. Since 2022 the IKI is implemented by the Federal Ministry for Economic Affairs and Climate Action (BMWK) in close cooperation with the Federal Ministry for the Environment, Nature Conservation, Nuclear Safety and Consumer Protection (BMUV) and the Federal Foreign Office (AA). Through the IKI, the ministries jointly support approaches in developing and emerging countries to implement and ambitiously develop the Nationally Determined Contributions (NDCs) anchored in the Paris Agreement. This includes measures to adapt to the impacts of climate change and to conserve and rebuild natural carbon sinks, taking into account environmental, economic and social concerns. The IKI also supports its partner countries in achieving the goals of the Convention on Biological Diversity (CBD). The three ministries jointly agree on the basic IKI framework. This includes the instruments that help ensure and verify the values and responsibilities of the IKI, the various funding calls and external communication.

The activities from IKI projects range, for example, from advising policy makers on capacity building and technology partnerships to risk hedging through innovative financial instruments. It also includes studies, project preparation advice for infrastructure development, and investment instruments for climate change mitigation or biodiversity conservation.

To date, IKI has approved more than 950 climate and biodiversity projects in over 150 countries worldwide with a total funding volume of almost 6 billion euros (2008-2022).

<https://www.international-climate-initiative.com/en/>



The Global Innovation Fund is a non-profit, impact-first investment fund headquartered in London with offices in Washington, D.C., Nairobi and Singapore. They invest in the development, rigorous testing, and scaling up of new products, services, business process, or policy reforms that are more cost-effective than current practice and targeted at improving the lives of the world's poorest people.

Through grants and risk capital, they support these breakthrough solutions from for-profit firms, non-profit organisations, researchers and government agencies to maximise their impact and catalyse meaningful change. Because the best ideas for solving some of the world's most critical development problems can come from anyone, anywhere, we provide an open window to receive innovative ideas and assess whether they are right for GIF investment.

Through grants, loans (including convertible debt) and equity investments ranging from \$50,000 to \$15 million, they back innovations with the potential for social impact at a large scale, whether these are new technologies, business models, policy practices, technologies or behavioural insights.

<https://www.globalinnovation.fund/apply-for-funding>



Inspired by the life and legacy of Gene Roddenberry, The Roddenberry Foundation (TRF) supports innovative thinking, original ideas, and extraordinary people who can change the world. Through four core programs we cast a wide net to uncover and support these great, often untested ideas and the individuals and organizations whose vision and leadership have the potential to bring them to fruition.

Their work is organized into four primary initiatives — The +1 Global Fund, The Roddenberry Fellowship, The Catalyst fund, and Prize — all of which offer opportunities for original thinkers, activists, and innovators from all walks of life to pursue significant, lasting change.

The Catalyst Fund makes grants between \$2,500–\$15,000 to anyone, anywhere in the world who has an early-stage idea or project that addresses pressing global challenges.

<https://roddenberryfoundation.org/our-work/catalyst-fund/>



PeaceNexus provides services that strengthen the effectiveness of organisations that play a role in building peace. PeaceNexus is a Swiss private foundation that aims to strengthen the capacities of and collaboration between organisations to increase their contribution to reducing violence and building peace.

Based across Switzerland, West Africa, Central Asia, South East Asia and the Western Balkans, our team of 20 works with local partners who are well positioned to address specific conflict risks. We also support international organisations that are active in fragile states and are well positioned to contribute to social cohesion and peacebuilding, by supporting local initiatives or by shaping national and international policy.

Funding: Set up in 2009, PeaceNexus is supported by a single endowment received from the visionary Swiss philanthropist Hansjörg Wyss. Our endowment is invested in line with the UN Principles of Responsible Investment.

Mission: The investments we make are also in line with our mission. We firmly believe, and have shown over the past ten years, that setting ethical and responsible investment guidelines can deliver positive financial performance. We monitor our investments closely and hold our asset managers to account for the implementation of our responsible investment guidelines.

<https://peacenexus.org/about/>



The [Central European Initiative \(CEI\)](#) is a regional intergovernmental forum established in 1989, following the fall of the Berlin wall. It gathers 17 Member States in Central, Eastern, and South-Eastern Europe to promote regional cooperation for EU integration and sustainable development.

The CEI seeks to fulfill its mission - fostering European integration and boosting sustainable development in its Member States - through political dialogue, multilateral diplomacy, funding, and the implementation of concrete projects and initiatives with a tangible impact on its region.

In order to meet its mission the CEI cooperates at institutional level through a 4-pillar system and strategic partnerships:

- GOVERNMENTAL DIMENSION
- PARLIAMENTARY DIMENSION
- ECONOMIC DIMENSION
- LOCAL DIMENSION
- PARTNERSHIPS

The CEI is able to achieve the goals set in its Plan of Action thanks to its diverse funds and instruments:

- CEI COOPERATION ACTIVITIES
- CEI KNOW-HOW EXCHANGE PROGRAMME
- TECHNICAL COOPERATION WITH EBRD
- PROJECT MANAGEMENT

ASSESSMENT OF LISTS



**Open
calls**

Define the responsible person
who will develop the proposal and
apply

**NO
open
calls**

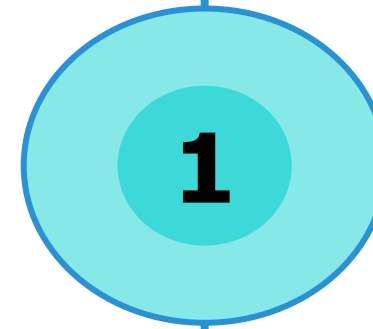
STUDY THE DONOR and previous
projects and decide how to
approach them

ACTION PLAN

Example of structure to organize the calls the organisation is applying to

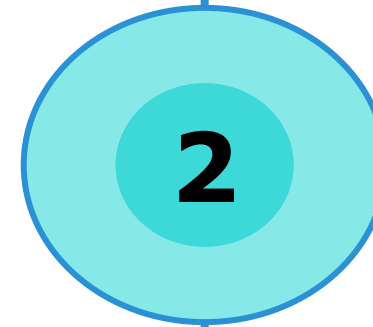
Name of donor	Deadline	Link of the call	Topic	Budget	Project	Responsible	Feedback

APPROACH DONORS



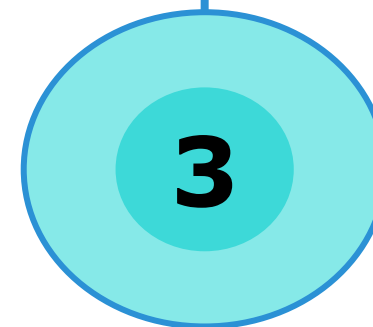
STUDY THE DONOR

Which kind of projects do they fund?
Check their current year priorities.
When did they fund the last projects?
Do they have open calls?
Do we have any contact that knows them?



PROJECT

We create a tailor made proposal using diverse approaches depending on the donor (application, LoI, email).



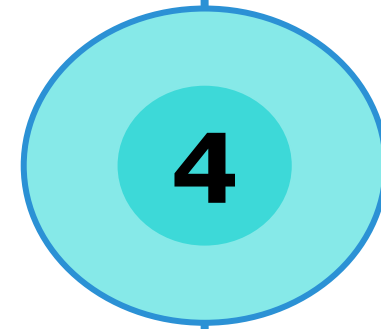
FIRST CONTACT

We try to establish a contact with the donor: meeting, skype call. Discuss it. Try to get their feedback and insights.

APPROACH DONORS

ASK FOR FEEDBACK

If it doesn't get approved the first time, don't give up. Ask why and try again.



4

FIRST SUBMISSION

You submit your proposal (by email, online, post)

5

RE-SUBMIT

TIPS

TRUST

It's all about developing a human relation based on trust. You need to generate empathy and to be reliable.

BE CONCRETE

Get to them with an idea that responds to their priorities.

PERSISTENCE PAYS OFF

Donors need to get to know you. If I was not funded the first time, it's worth trying again.

IN-PERSON MEETINGS

Make the difference. Spend 50% of the meeting listening to them.

CO-FUNDING STRATEGIES

CREATE NEW PROJECT

Consider:

Project's timeframe
Focus topics
Activities
Budget
Attractivity

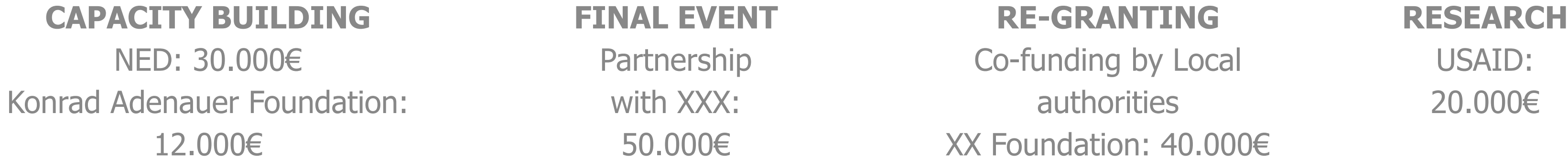
ESTABLISH NEW PARTNERSHIPS

Consider:

Relevant activities (e.g. events, partners' contact in the local territory, partner's impact and multiplier effect)
Find the right match
Provide mutual support

TAILOR-MADE strategy to co-fund each project

PROJECT AGREED GOAL: 120.000€ by 12/2024





THANK YOU

Do you have any questions?

+39 04 44 54 01 46

www.alda-europe.eu

